## Economic & Community Development Committee Meeting April 10, 2025 City Hall

Present: Melissa Lindley, Pat Hart, Carrie Arsenault, Debby Willis, Doug Baston, Jay Simanski, Tamara Whitmore, Shawn Dolley, City Manager Bob Peabody. Guest Michael Miclon.

## Call to Order 5:36 pm

- 1. Review & Approve March Minutes at next meeting.
- 2. Credit Enhancement Agreements Update
  - a. Johnson Hall, Mike Miclon Has a credit enhancement agreement existing.
    - i. This is the first year paying \$19,000 in taxes with anything above that going back to JH.
    - ii. This situation continues for an additional two years, for a total of three years in the agreement.
    - iii. JH had to form a management for profit entity to receive historic tax credit. There are no employees attached to the for profit entity, just the Johnson Hall non-profit.
    - iv. This fiscal year, JH has done 47 events shows, movies, etc. They are still in the phase of needing to raise more money than they earn from ticket sales.
      - 1. Margins are slim because the costs of doing an event are high and they don't want to out price their tickets for the public.
      - 2. Space rentals may be another source of revenue for JH.
    - v. Wondering what the appetite of the committee and the City Council (community) to extend the credit enhancement agreement for 1-2 years.
    - vi. Melissa will work on a draft to extend the agreement...but will not bring it to Council until the fall.

## b. Core Cutter -

- Machine shop located in Farmingdale right now. Bought a lot in the Gardiner Industrial Park 3 years ago.
- ii. Sell nationwide and some international.
- iii. Want to double in size and buying additional machines, more employees.
- iv. They will attend the May ECDC meeting to present.

## 3. Downtown/Maine Street updates

- a. Meeting for downtown business owners and staff coming up in May.
  - i. Pat suggests we invite City Councilors and Department Heads to the meeting. Some business owners have asked for this.
  - ii. GMS has a \$5,000 grant from the Maine Office of Tourism to attract more tourists to town.
  - iii. Discussion about buildings that are for sale and/or pending in the downtown.

- 4. Economic Development Strategies
  - a. Need a focused, strategic approach.
  - b. Would probably need a consultant.
  - c. Potential funding from a TIF.
- 5. CDBG Grant \$300,000 for the Arcade Parking Lot Gardiner is Approved! For Construction Whoo-hoo!
- 6. Adjourn at 6:55 pm

Next meeting: May 8, 2025